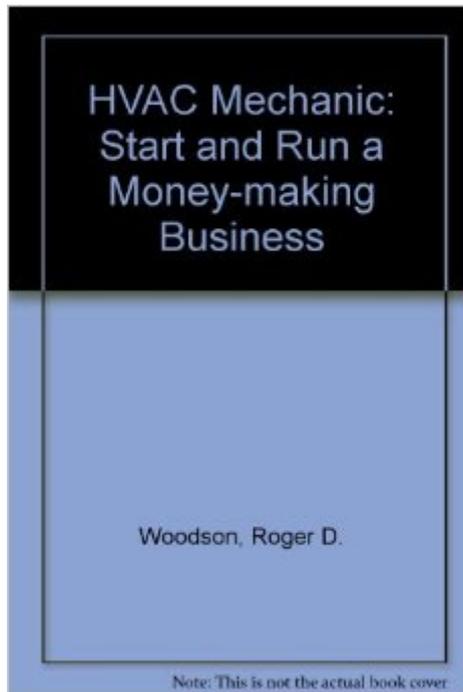


The book was found

# Hvac Mechanic: Start And Run A Money-Making Business



## Synopsis

With this book, experienced HVAC mechanics can learn how to become profit-making independent contractors. Many case studies enhance this business-tutorial, which begins with a detailed discussion of start-up requirements, including personal qualifications for succeeding in business, as well as financial considerations and adequate planning. Other topics covered include equipment and inventory; building a viable business plan; getting insurance; marketing and advertising; establishing credit; pricing labour and materials; finding a niche; collecting money; and fine-tuning for continued success.

## Book Information

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Average Customer Review: 3.0 out of 5 stars [See all reviews](#) (2 customer reviews)

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## Customer Reviews

the book is lacking information for starting up a business in the HVAC/R industry. i have found the same if not more information from books about "starting a home based business".

its a very good book I lean a lot from it I also like to find more on the subject of running service work in air conditioning field

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